

## Capability Statement

Ref: SNS-CAP-2026-01 · v1.0 · April 2026

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### Who We Are

Sinospect is an industrial procurement execution firm operating between China and Africa since 2004. We manage the technical, inspection and logistics work that sits between a purchase order and a functioning installation — supplier qualification, factory acceptance testing, documentation preparation, shipping coordination and on-site commissioning support. Our role is on the client's side, documented in writing, with no undisclosed intermediaries.

### Operating Footprint

- Hong Kong — Commercial coordination, contract structuring and client liaison for international procurement programmes.
- Ningbo, Zhejiang — Operations base for factory follow-up, production monitoring, inspection execution and logistics coordination across Chinese manufacturing regions.
- Morocco — Regional project coordination for African markets, on-site commissioning support and after-sales continuity.

Since 2004, Sinospect has supported hundreds of industrial procurement projects across 10+ African markets, working with EPC contractors, industrial buyers and project developers sourcing equipment from China.

### Core Services

- Supplier screening and qualification — Legal, technical and commercial verification of Chinese manufacturers before they enter a client shortlist.
- Technical scope validation — Drawing review, specification alignment and BOM verification against contract requirements.
- Factory acceptance testing (four stages) — Pre-production review, in-process inspection, pre-shipment verification and witnessed FAT with structured reporting.
- Documentation preparation — Test reports, certificates, manuals and lender-grade documentation packages when internationally financed projects require it.
- Logistics coordination — Packaging inspection, container loading supervision, freight coordination from factory gate to destination port.
- On-site commissioning support — Installation supervision and performance verification at the project site.
- After-sales continuity — Spare parts sourcing, warranty claim follow-up and supplier communication on post-delivery issues.

### Sectors

- Energy transition and infrastructure — Transformers, switchgear, solar components, cabling, battery storage systems.
- Plastics — Injection moulding, extrusion and blow moulding lines, recycling equipment.
- Food, cosmetics and packaging — Processing, filling, labelling and packaging machinery.

- Manufacturing and traceability — Assembly lines, marking and coding systems, industrial automation, weighing and inspection equipment.
- Healthcare equipment — Medical devices, laboratory equipment and diagnostic systems sourced to applicable regulatory standards.
- General industrial — Pumps, compressors, material handling, heat exchangers and ancillary plant equipment.

## Engagement Model

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Sinospect operates on the client's side of the transaction, documented in writing before work begins. Inspection findings are reported without filtering — including when results do not support a supplier the client prefers. There are no facilitation payments, no undisclosed commissions and no intermediary arrangements that the client is not informed of.

Engagements are structured around clear deliverables: inspection reports, documentation packages, logistics milestones and commissioning sign-offs. Commercial terms are agreed before work starts and do not change based on supplier selection outcomes.

## Start a Conversation

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Send your equipment list and project context to [operations@sinospect.com](mailto:operations@sinospect.com) — we respond with a sourcing and inspection view, typically within two working days. Partial information is fine — any context accelerates the first response.

