Supply quotation · Packaging machine · Open book

Supply quotation

A coffee packaging line bought from Sinospect on our invoice. Each equipment line shows the factory price and our supply fee separately; inspection, testing and freight are their own lines. Figures are blurred in this sample.

Client
[Client company]
Coffee roaster, Central America

Reference
SAMPLE-SUPPLY

Date and validity
9 October 2026 · valid 30 days

Delivery
CIF [destination port], Incoterms® 2020, in US dollars

Equipment · Maker A, Guangdong · factory quotation of 29 September 2026

#	Item	Factory price	Our supply fee	Line total
1	**VFFS packaging machine**, servo film pull, 420 mm film, pillow and gusset formers, nitrogen flush; 220 V 60 Hz	[illegible]	[illegible]	[illegible]
2	**Auger filler** with hopper and screw feeder, 250 g and 500 g	[illegible]	[illegible]	[illegible]
3	**Date coder**, thermal transfer	[illegible]	[illegible]	[illegible]
4	**Spare-parts kit**, two years of wear parts, itemised with part numbers	[illegible]	[illegible]	[illegible]

Inspection, testing and freight

#	Item	Basis	Line total
5	**Witnessed factory acceptance test**: at least 45 acceptable 250 g bags a minute for 30 minutes on the agreed coffee and film; weight, seal and residual-oxygen criteria in the approved test plan; report with video	Fixed fee	[illegible]
6	**Pre-shipment inspection** and loading supervision; crate and container photographed	Fixed fee	[illegible]
7	**Export crating, ocean freight and insurance** to the destination port	At cost	[illegible]
	Total, CIF [destination port]		[illegible]

Payment	30% with the order; 60% when the factory acceptance test is passed; 10% against the bill of lading.
Factory order	Sinospect's order to Maker A requires both factory-test acceptance and pre-shipment inspection clearance before the factory's final balance is released, unless you approve a documented concession.
Delivery	Ready 40 days after the order; about 30 days at sea. We pay freight and insurance to the destination port; under CIF, risk passes to you once the goods are loaded on board, and the insurance covers the voyage.
Warranty	Ours: you claim from us. 12 months from commissioning, ending no later than 18 months after shipment. Faulty parts repaired or replaced and shipped at our cost; an engineer's visit is quoted before travel.
Documents	CE declaration and test reports, manual, electrical drawings, packing list, certificate of origin.

Next step. Confirm the equipment scope, film specification and agreed terms. You contract with Sinospect for the supplied package; we place and manage the corresponding factory order with Maker A.

Sinospect sourcing desk

Reviewed by: Sinospect general manager

Sample: a supply quotation.